### **News Release**



FOR IMMEDIATE RELEASE:

# Home sale and listing activity dip below historical averages in October

**VANCOUVER, BC – November 2, 2016** – Reduced home sale and listing activity are changing market dynamics in communities across Metro Vancouver\*.

Residential property sales in the region totalled 2,233 in October 2016, a 38.8 per cent decrease from the 3,646 sales recorded in October 2015 and a 0.9 per cent decrease compared to September 2016 when 2,253 homes sold.

Last month's sales were 15 per cent below the 10-year October sales average.

"Changing market conditions compounded by a series of government interventions this year have put home buyers and sellers in a holding pattern," Dan Morrison, Real Estate Board of Greater Vancouver (REBGV) president said. "Potential buyers and sellers are taking a wait-and-see approach to try and better understand what these changes mean for them."

New listings for detached, attached and apartment properties in Metro Vancouver totalled 3,981 in October 2016. This represents a decrease of 3.5 per cent compared to the 4,126 units listed in October 2015 and a 17 per cent decrease compared to September 2016 when 4,799 properties were listed.

Last month's new listing count was 9.5 per cent below the region's 10-year new listing average for the month.

The total number of properties currently listed for sale on the MLS® system in Metro Vancouver is 9,143, a 4.5 per cent decrease compared to October 2015 (9,569) and a 2.3 per cent decrease compared to September 2016 (9,354).

The sales-to-active listings ratio for October 2016 is 24.4 per cent. Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

"While sales are down across the different property types, it's the detached market that's seen the largest reduction in home buyer demand in recent months," Morrison said. "It's important to work with your local REALTOR® to help you navigate today's changing trends."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$919,300. This represents a 24.8 per cent increase compared to October 2015 and a 0.8 per cent decline compared to September 2016.

Sales of detached properties in October 2016 reached 652, a decrease of 54.6 per cent from the 1,437 detached sales recorded in October 2015. The benchmark price for detached properties is \$1,545,800. This represents a 28.9 per cent increase compared to October 2015 and a 1.4 per cent decrease compared to September 2016.

Sales of apartment properties reached 1,178 in October 2016, a decrease of 23.7 per cent compared to the 1,543 sales in October 2015. The benchmark price of an apartment property is \$512,300. This represents a 20.5 per cent increase compared to October 2015 and a 0.3 per cent increase compared to September 2016.

Attached property sales in October 2016 totalled 403, a decrease of 39.5 per cent compared to the 666 sales in October 2015. The benchmark price of an attached unit is \$669,200. This represents a 25.7 per cent increase compared to October 2015 and a 1.1 per cent decrease compared to September 2016.

#### **Correction Notice:**

Altus Group, the provider of the national MLS® Home Price Index (MLS® HPI), discovered a calculation error in their September 2016 reporting. This error resulted in variances of between 0.1 and 5 per cent in the benchmark prices the REBGV released for September 2016. Corrected September MLS® HPI numbers can be found at www.rebgv.org.

-30-

\*Editor's Note: Areas covered by Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, New Westminster, Pitt Meadows, Maple Ridge, and South Delta.

The real estate industry is a key economic driver in British Columbia. In 2015, 42,326 homes changed ownership in the Board's area, generating \$2.7 billion in economic spin-off activity and an estimated 19,000 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$39 billion in 2015.

The Real Estate Board of Greater Vancouver is an association representing more than 13,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local Realtor or visit <a href="https://www.rebgv.org">www.rebgv.org</a>.

For more information please contact:

#### **Craig Munn**

Manager, Communication Real Estate Board of Greater Vancouver 604.730.3146 cmunn@rebgv.org











#### October 2016



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$820,900	231.5	-0.6%	-0.8%	10.0%	26.7%	51.6%	50.9%	79.7%
	Greater Vancouver	\$919,300	240.6	-0.8%	-1.2%	8.8%	24.8%	52.7%	51.1%	87.5%
	Bowen Island	\$792,800	171.9	-0.5%	0.0%	16.8%	23.0%	38.1%	32.8%	36.3%
	Burnaby East	\$842,300	232.5	-1.3%	-1.9%	6.3%	21.7%	48.0%	54.1%	79.3%
	Burnaby North	\$769,900	231.4	-0.7%	-1.2%	9.0%	24.7%	48.2%	49.3%	79.8%
	Burnaby South	\$855,100	241.7	-1.2%	-1.6%	11.4%	23.7%	50.0%	47.6%	88.5%
	Coquitlam	\$766,300	227.4	-1.0%	-1.6%	8.1%	23.3%	53.6%	54.3%	78.4%
	Ladner	\$830,800	230.9	-2.8%	-0.9%	6.5%	26.3%	57.6%	53.4%	87.7%
	Maple Ridge	\$575,100	194.3	0.1%	1.6%	14.8%	32.7%	48.9%	46.1%	54.8%
	New Westminster	\$526,700	224.3	-2.5%	-0.5%	9.0%	23.1%	43.1%	43.4%	67.4%
	North Vancouver	\$995,000	224.5	-1.0%	-2.2%	9.9%	27.4%	53.2%	58.5%	83.6%
	Pitt Meadows	\$559,600	204.7	0.0%	3.2%	15.3%	30.5%	45.3%	48.0%	57.8%
	Port Coquitlam	\$590,900	209.4	-0.7%	-1.4%	7.3%	25.4%	49.0%	47.5%	61.9%
	Port Moody	\$769,000	212.6	-1.3%	-0.2%	6.8%	23.0%	50.0%	57.7%	67.3%
	Richmond	\$875,500	253.7	0.0%	-0.9%	9.4%	25.9%	53.8%	48.5%	97.3%
	Squamish	\$617,600	201.3	-1.4%	1.6%	10.7%	26.6%	58.9%	64.2%	73.7%
	Sunshine Coast	\$486,000	170.3	0.9%	3.6%	15.0%	27.2%	41.0%	31.4%	34.6%
	Tsawwassen	\$977,600	244.9	-1.2%	-1.3%	8.7%	29.5%	65.8%	62.7%	97.8%
	Vancouver East	\$990,400	290.1	0.5%	0.4%	11.7%	28.2%	62.6%	65.9%	120.3%
	Vancouver West	\$1,232,300	259.7	-0.7%	-1.9%	6.5%	22.7%	54.0%	51.7%	99.9%
(	West Vancouver	\$2,654,700	284.9	-4.1%	-4.4%	8.5%	28.6%	66.8%	73.1%	122.1%
	Whistler	\$703,700	163.5	-2.3%	2.3%	8.5%	23.4%	53.8%	48.2%	44.9%
Single Family Detached	Lower Mainland	\$1,238,700	263.1	-1.1%	-1.8%	10.6%	30.4%	63.5%	63.2%	107.8%
5g.o : a) 2 0 taooa	Greater Vancouver	\$1,545,800	285.1	-1.4%	-2.1%	10.2%	28.9%	67.2%	64.0%	126.4%
	Bowen Island	\$792,800	171.9	-0.5%	0.0%	16.8%	23.0%	38.1%	32.8%	36.3%
	Burnaby East	\$1,181,100	264.1	-3.9%	-5.5%	5.1%	22.7%	55.8%	65.0%	107.6%
	Burnaby North	\$1,549,200	299.6	-1.0%	-3.4%	8.2%	25.4%	66.7%	71.7%	137.2%
	Burnaby South	\$1,657,100	317.2	-1.9%	-3.1%	11.1%	31.6%	71.0%	71.3%	149.8%
	Coquitlam	\$1,197,100	265.6	-1.1%	-2.4%	10.3%	29.8%	68.8%	73.8%	111.6%
	Ladner	\$1,035,800	249.7	-2.7%	0.2%	6.6%	30.1%	68.6%	64.5%	104.8%
	Maple Ridge	\$714,600	203.6	-0.4%	1.2%	13.9%	34.6%	55.1%	55.9%	66.9%
	New Westminster	\$1,046,000	259.5	-3.7%	-4.8%	6.3%	24.5%	57.0%	59.3%	104.8%
(	North Vancouver	\$1,658,400	264.0	-0.3%	-2.4%	11.5%	34.7%	74.1%	78.9%	121.5%
	Pitt Meadows	\$792,500	223.3	-0.1%	3.3%	17.2%	33.9%	57.3%	58.0%	75.8%
	Port Coquitlam	\$879,500	234.6	-1.0%	-4.4%	3.9%	23.9%	59.5%	61.6%	85.9%
	Port Moody	\$1,378,100	254.5	-0.3%	-1.4%	9.7%	27.6%	60.4%	72.1%	104.1%
	Richmond	\$1,673,300	335.6	-0.7%	-2.6%	11.3%	34.8%	80.3%	65.8%	161.6%
		\$770,300	204.8	-2.3%	-1.2%	12.1%	25.3%	51.5%	54.6%	72.2%
	Squamish Sunshine Coast	\$483,800	169.5	0.8%	3.5%	14.8%	27.3%	41.1%	30.8%	34.1%
	Tsawwassen	\$1,253,400 \$1,516,000	269.9	-1.3%	-1.3%	7.4%	31.3%	76.1%	76.5%	118.9%
	Vancouver East	\$1,516,900	335.3	-1.3%	-0.7%	12.7%	29.1%	78.5%	83.7%	163.0%
	Vancouver West	\$3,569,700	366.5	-1.5%	-0.6%	11.6%	28.7%	70.9%	59.7%	181.9%
	West Vancouver	\$3,210,100	305.2	-4.5% 0.7%	-4.6%	9.6%	29.6%	70.2%	79.3%	138.8%
	Whistler	\$1,311,200	181.5	0.7%	2.4%	11.1%	21.6%	45.5%	40.0%	57.4%

#### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





#### October 2016



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$560,300	202.8	-0.4%	1.2%	13.2%	28.4%	43.4%	40.1%	59.6%
	Greater Vancouver	\$669,200	216.3	-1.1%	0.0%	10.0%	25.7%	45.5%	43.0%	70.6%
	Burnaby East	\$530,300	190.2	2.6%	7.0%	14.3%	20.5%	25.6%	31.4%	48.9%
	Burnaby North	\$519,500	193.7	-3.3%	-1.1%	7.3%	18.6%	27.5%	22.1%	50.3%
	Burnaby South	\$568,800	204.1	-2.9%	1.7%	17.6%	24.5%	37.6%	33.5%	61.1%
	Coquitlam	\$508,700	186.9	-3.0%	-2.2%	-0.3%	14.2%	35.1%	32.5%	48.2%
	Ladner	\$598,200	198.2	-6.3%	-5.7%	1.8%	16.3%	34.9%	36.9%	58.2%
	Maple Ridge	\$405,000	196.7	1.8%	1.7%	23.2%	33.3%	50.8%	41.1%	50.4%
	New Westminster	\$517,200	194.3	-3.5%	-5.1%	2.2%	17.5%	31.2%	34.9%	51.9%
(	North Vancouver	\$842,300	201.6	-4.2%	-3.0%	11.8%	25.7%	46.3%	43.0%	65.4%
	Pitt Meadows	\$474,400	205.3	-0.1%	1.4%	17.0%	30.1%	50.0%	49.7%	59.5%
	Port Coquitlam	\$547,400	207.6	0.8%	1.5%	11.9%	31.4%	46.4%	47.1%	61.1%
	Port Moody	\$524,000	177.1	-4.0%	-3.3%	-1.8%	9.5%	30.5%	28.6%	37.1%
	Richmond	\$714,500	231.0	-1.0%	-1.3%	8.8%	24.5%	44.4%	39.0%	82.0%
	Squamish	\$625,200	227.1	0.5%	3.1%	8.9%	33.6%	82.1%	94.6%	102.0%
	Tsawwassen	\$599,800	198.2	-6.0%	-3.9%	3.4%	18.8%	40.1%	32.2%	58.2%
	Vancouver East	\$771,000	254.2	-0.7%	0.2%	7.0%	27.9%	51.9%	50.3%	88.4%
	Vancouver West	\$1,123,800	254.2	0.7%	3.2%	16.3%	35.4%	58.5%	66.6%	105.0%
	Whistler	\$769,700	205.8	-0.2%	1.9%	6.5%	29.1%	63.9%	74.9%	89.7%
Apartment	Lower Mainland	\$462,100	201.8	0.5%	1.0%	8.7%	20.9%	37.6%	37.6%	52.0%
	Greater Vancouver	\$512,300	206.0	0.3%	0.3%	7.9%	20.5%	39.4%	39.2%	57.0%
	Burnaby East	\$526,300	199.8	-0.9%	-4.2%	-3.0%	11.7%	39.2%	47.9%	44.2%
	Burnaby North	\$467,600	197.7	0.4%	1.3%	11.5%	26.2%	38.5%	40.1%	51.6%
	Burnaby South	\$530,300	212.9	-0.2%	-0.9%	11.7%	19.6%	40.2%	36.2%	64.3%
	Coquitlam	\$344,100	189.4	0.1%	1.2%	8.8%	17.9%	38.6%	33.9%	43.9%
	Ladner	\$413,600	196.0	1.1%	0.5%	14.6%	22.7%	40.8%	29.9%	56.8%
	Maple Ridge	\$205,500	148.4	0.8%	6.2%	11.1%	24.8%	16.2%	9.5%	9.0%
	New Westminster	\$376,800	214.6	-1.9%	2.2%	11.4%	23.0%	38.6%	38.0%	56.6%
	North Vancouver	\$451,600	183.8	-0.5%	-1.0%	8.1%	18.4%	29.4%	37.0%	46.1%
	Pitt Meadows	\$305,900	180.8	0.2%	5.2%	11.7%	26.4%	26.8%	34.9%	32.7%
	Port Coquitlam	\$308,000	182.6	-1.2%	2.4%	11.6%	25.8%	40.7%	31.7%	36.5%
	Port Moody	\$477,100	198.8	-0.6%	3.7%	10.1%	27.4%	49.1%	60.8%	56.2%
	Richmond	\$451,300	190.6	2.1%	4.4%	11.0%	18.3%	28.7%	31.6%	46.6%
	Squamish	\$357,500	172.1	-2.8%	4.9%	10.4%	21.9%	62.7%	65.6%	51.1%
	Tsawwassen	\$427,400	180.2	0.4%	-0.4%	15.7%	24.4%	39.0%	26.2%	44.2%
	Vancouver East	\$450,000	248.2	3.6%	3.3%	12.4%	28.4%	46.6%	49.7%	80.5%
	Vancouver West	\$680,100	220.1	-0.2%	-2.6%	3.5%	19.2%	45.8%	45.8%	68.4%
(	West Vancouver	\$899,800	196.6	-0.4%	0.6%	5.4%	24.3%	47.5%	40.8%	51.1%
	Whistler	\$368,700	120.9	-6.4%	4.4%	12.0%	25.9%	78.3%	61.0%	5.0%

#### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- $\bullet \ x \ Month/Year \ Change \ \%: \ Percentage \ change \ of index \ over \ a \ period \ of \ x \ month(s)/year(s)$

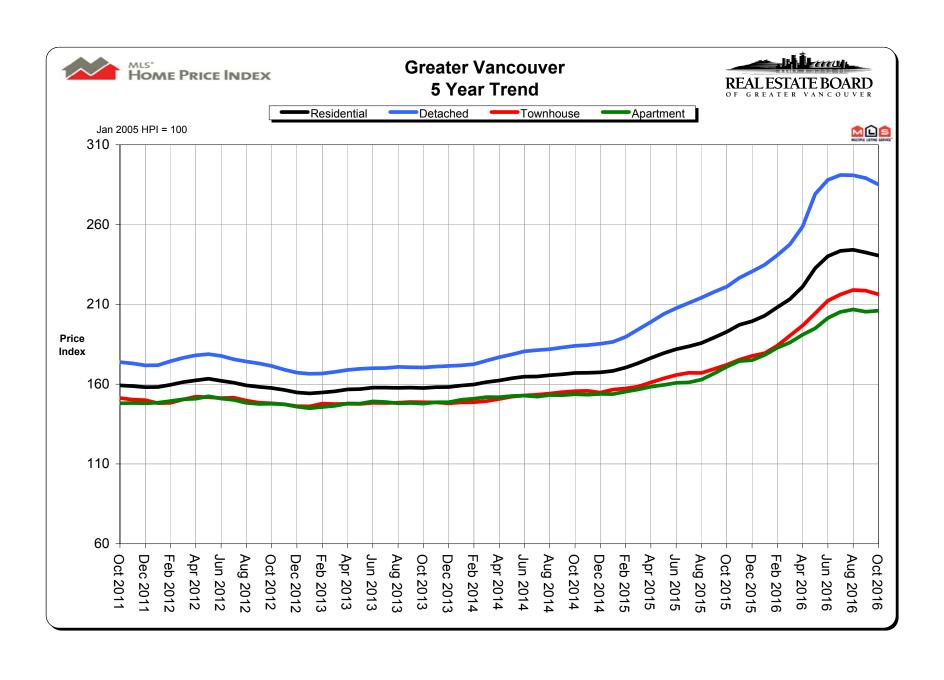
In January 2005, the indexes are set to 100.

Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





## MLS® SALES Facts

RE		TE BOARD	
O F	GREATER	VANCOUVER	I

REALEST OF GREATE	R VAN	BOAR couv	RD /	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Moz.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe	Whistler/Pemberton	TOTALS
	Number	Detached	44	59	21	4	110	14	61	29	15	61	11	43	65	78	22	15	652
October	of Sales	Attached Apartment	52 150	29 95	14 16	0	42 32	6 86	32 74	17 46	15	68	14 10	12 5	28 109	30 299	2	42 50	403 1,178
2016	Median	Detached	\$1,550,000	\$1,190,000	\$1,075,000	n/a	\$717,500	n/a	\$1,560,000	\$843,500	34 n/a	161 \$1,563,000	n/a	\$451,825	\$1,413,775	\$3,200,000	11 \$3,362,500	n/a	1,170
20.0	Selling	Attached	\$660,000	\$620,000	n/a	n/a	\$420,500	n/a	\$825,000	n/a	n/a	\$744,500	n/a	n/a	\$928,099	\$1,129,800	n/a	\$651,000	n/a
	Price	Apartment	\$432,000	\$380,000	n/a	n/a	\$295,000	\$370,000	\$500,400	\$304,950	\$432,500	\$433,750	n/a	n/a	\$468,700	\$650,000	n/a	\$428,750	
	Number	Detached	58	63	21	5	92	17	53	27	8	79	19	56	62	60	22	24	666
	of Calaa	Attached	32	23	19	0	45	6	31	18	20	60	10	10	26	37	2	30	369
September	Sales	Apartment	165	79	9	0	44	91	97	53	31	130	13	10	112	329	15	40	1,218
2016	Median	Detached	\$1,550,000	\$1,100,000	\$1,140,000	n/a	\$729,000	n/a	\$1,602,000	\$874,500	n/a	\$1,697,500	n/a	\$470,000	\$1,539,750	\$2,990,000	\$2,835,000	\$1,327,500	,
	Selling Price	Attached Apartment	\$636,000 \$458,000	\$522,750 \$392,500	n/a	n/a n/a	\$440,000 \$254,000	n/a \$387,000	\$882,000 \$533,000	n/a \$287,500	\$532,500 \$389,900	\$789,000 \$375,000	n/a n/a	n/a n/a	\$915,000 \$435,000	\$1,125,000 \$631,000	n/a n/a	\$735,000 \$437,500	n/a
	Number	Detached	128	113	n/a 58	11/a	159	25	130	46	42	194	11/a 27	61	149	163	11/a 116	22	1,437
	of	Attached	94	54	9	0	81	11	36	32	17	132	28	8	52	78	9	25	666
October	Sales	Apartment	223	104	33	0	20	117	123	42	36	161	19	5	154	457	20	29	1,543
2015	Median	Detached	\$1,305,000	\$950,000	\$981,750	n/a	\$572,250	\$922,500	\$1,448,800	\$700,000	\$1,155,000	\$1,369,000	\$698,000	\$455,000	\$1,288,000	\$2,910,000	\$2,700,000	\$898,500	
	Selling	Attached	\$575,000	\$623,000	n/a	n/a	\$325,000	n/a	\$822,500	\$414,500	n/a	\$620,000	\$454,500	n/a	\$799,900	\$1,049,900	n/a	\$550,000	n/a
	Price	Apartment	\$400,000	\$343,500	\$400,000	n/a	\$225,450	\$332,000	\$399,900	\$261,500	\$415,000	\$365,500	n/a	n/a	\$410,000	\$569,900	\$688,000	\$299,500	
	Number	Detached	1,060	1,287	561	64	1,766	353	1,133	532	277	1,536	261	868	1,354	1,459	777	188	13,476
Jan	of Sales	Attached Apartment	696	492	121 177	0	683 553	126 1,057	421	298	213 374	941 2,290	176 167	108 98	389	643	65 200	323 425	5,695
Oct. 2016	Median	Detached	2,313 \$1,618,000	1,314 \$1,238,000	\$1,200,000	\$435,750	\$720,000	\$1,093,000	1,141 \$1,650,000	624 \$865,000	\$1,300,000	\$1,690,000	\$835,000	\$485,000	1,463 \$1,540,000	4,648 \$3,500,400	\$3,200,000	\$1,377,000	16,844
001. 2010	Selling	Attached	\$675,000	\$675,750	\$680,000	n/a	\$405,000	\$541,000	\$880,000	\$541,000	\$595,000	\$739.000	\$539,500	\$305,750	\$895,000	\$1,200,000	\$1,650,000	\$721,000	n/a
Year-to-date	Price	Apartment	\$436,000	\$375,000	\$455,000	n/a	\$239,000	\$355,000	\$470,000	\$286,400	\$444,500	\$410,000	\$339,000	\$279,000	\$443,000	\$643,000	\$820,000	\$309,000	
	Number	Detached	1,378	1,381	603	45	1,549	323	1,301	512	294	1,995	294	626	1,677	1,733	921	172	14,804
	of	Attached	905	515	98	0	628	138	455	329	167	1,121	205	68	490	773	96	255	6,243
Jan	Sales	Apartment	2,004	994	229	0	314	919	1,102	446	291	1,707	147	70	1,596	4,668	180	261	14,928
Oct. 2015	Median	Detached	\$1,242,750	\$890,000	\$869,000	\$385,000	\$549,900	\$815,000	\$1,300,000	\$661,062	\$980,500	\$1,238,000	\$659,000	\$410,000	\$1,201,500	\$2,790,000	\$2,398,000	\$1,113,750	
Year-to-date	Selling Price	Attached Apartment	\$535,900	\$517,000	\$509,000	n/a	\$318,950	\$464,640	\$689,000	\$419,000	\$450,000	\$575,000	\$425,000	\$268,750	\$735,000	\$950,000	\$1,200,000	\$565,000	n/a
		Apartificit	\$391,800	\$325,000	\$365,750	n/a	\$213,500	\$309,000	\$402,000	\$246,000	\$385,000	\$355,450	\$265,000	\$263,750	\$380,000	\$529,000	\$785,000	\$279,000	i

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



## MLS<sup>®</sup> LISTINGS Facts

REALESTA OF GREATER	TE BOARD /										
OF GREATER	VANCOUVER /										

REALEST OF GREATE	E R	m	South	- Gulf	Maple Ridge/Pitt Meado	New Westminster	North Vancouver	Port Coquitiam	Port Moody/Belcarra	pu	sh	le Coast	Vancouver East	Vancouver West	West Vancouver/Hows s	Whistler/Pemberton	<i>S7</i> 1		
20	16	1	Burnaby	Coquitlam	Delta - s	Islands .	Maple F	New We	North V	Port Co	Port Mc	Richmond	Squamish	Sunshine (	Vancou	Vancou	West Va	Whistle	ZDZ4LS
	Number De	etached	160	123	67	7	166	34	156	57	26	191	32	51	233	163	119	18	1,603
	_	tached	60	57	29	0	74	14	43	30	21	118	22	7	54	91	5	43	668
October		partment	204	122	21	0	59	101	112	58	38	199	22	9	210	495	17	43	1,710
2016	% Sales to	etached	28%	48%	31%	57%	66%	41%	39%	51%	58%	32%	34%	84%	28%	48%	18%	83%	
	Listings	tached	87%	51%	48%	n/a	57%	43%	74%	57%	71%	58%	64%	171%	52%	33%	40%	98%	n/a
		etached	74%	78%	76%	n/a	54%	85%	66%	79%	89%	81%	45%	56%	52%	60%	65%	116%	2.460
	Nullibel	tached	183 89	188 52	78 18	13 1	219 68	35 11	215 59	74 41	40 22	244 103	46 36	90 8	296 68	250 86	170 5	19 22	2,160 689
September	Lietings	partment	225	52 126	22	0	54	127	165	41 74	47	198	25	14	187	609	31	46	1,950
2016	· .	etached	32%	34%	27%	38%	42%	49%	25%	36%	20%	32%	41%	62%	21%	24%	13%	126%	1,000
	% Sales to	tached	36%	44%	106%	0%	66%	55%	53%	44%	91%	58%	28%	125%	38%	43%	40%	136%	n/a
	Listings Ap	partment	73%	63%	41%	n/a	81%	72%	59%	72%	66%	66%	52%	71%	60%	54%	48%	87%	
	Number De	etached	159	115	49	9	151	40	102	42	27	194	34	62	179	215	153	18	1,549
	_	tached	104	35	8	0	65	17	56	32	27	138	35	11	62	93	9	26	718
October	Listings Ap	partment	298	136	24	0	34	126	128	63	27	248	15	12	160	523	29	36	1,859
2015	% Sales to	etached	81%	98%	118%	44%	105%	63%	127%	110%	156%	100%	79%	98%	83%	76%	76%	122%	
	Listings Att	tached	90%	154%	113%	n/a	125%	65%	64%	100%	63%	96%	80%	73%	84%	84%	100%	96%	n/a
	Ap	partment	75%	76%	138%	n/a	59%	93%	96%	67%	133%	65%	127%	42%	96%	87%	69%	81%	
	Number	etached	2,201	2,170	1,047	126	2,433	538	1,882	865	452	3,193	438	1,073	2,849	2,886	1,764	239	24,156
lan	Lictings	tached	1,022	668	205	4	788	156	541	426	253	1,360	264	113	588	932	95	345	7,760
Jan	- 74	partment	2,760	1,599	242	0	631	1,293	1,496	721	469	2,740	246	103	1,888	6,311	287	435	21,221
Oct. 2016	% Sales to	etached tached	48%	59%	54%	51%	73%	66%	60%	62%	61%	48%	60%	81%	48%	51%	44%	79%	m./-
Year-to-date*	Listings	partment	68%	74%	59%	0%	87%	81%	78%	70%	84%	69%	67%	96%	66%	69%	68%	94%	n/a
		etached	84% 2,007	82% 1,780	73% 692	n/a 98	1,924	82% 408	76% 1,676	87% 610	80% 412	2,820	68% 363	95% 1,004	77% 2,402	74% 2,902	70% 1,831	98% 291	21,220
	Nullibei	tached	1.180	641	109	98	796	195	545	427	207	1,419	257	1,004	630	2,902 1,118	1,831	319	8,080
Jan	Lictings	partment	3,046	1,532	287	0	576	1,472	1,633	724	390	3,049	173	110	2,183	6,669	320	372	22,536
Oct. 2015		etached	69%	78%	87%	46%	81%	79%	78%	84%	71%	71%	81%	62%	70%	60%	50%	59%	22,000
	% Sales to	tached	77%	80%	90%	0%	79%	71%	83%	77%	81%	79%	80%	60%	78%	69%	79%	80%	n/a
Year-to-date*	Listings Ap	partment	66%	65%	80%	n/a	55%	62%	67%	62%	75%	56%	85%	64%	73%	70%	56%	70%	

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.





### Listing & Sales Activity Summary



		List	<u>ings</u>					Sales				
	1 Oct 2015	2 Sep 2016	3 Oct 2016	Col. 2 & 3 Percentage Variance	5 Oct 2015	6 Sep 2016	7 Oct 2016	Col. 6 & 7 Percentage Variance	9 Aug 2015 - Oct 2015	10 Aug 2016 - Oct 2016	Col. 9 & 10 Percentage Variance	
BURNABY DETACHED ATTACHED APARTMENTS	159 104 298	183 89 225	160 60 204	% -12.6 -32.6 -9.3	128 94 223	58 32 165	44 52 150	% -24.1 62.5 -9.1	338 246 659	146 129 498	<b>%</b> -56.8 -47.6 -24.4	
COQUITLAM  DETACHED ATTACHED APARTMENTS	115 35 136	188 52 126	123 57 122	-34.6 9.6 -3.2	113 54 104	63 23 79	59 29 95	-6.3 26.1 20.3	343 160 310	179 89 277	-47.8 -44.4 -10.6	
DELTA DETACHED ATTACHED APARTMENTS	49 8 24	78 18 22	67 29 21	-14.1 61.1 -4.5	58 9 33	21 19 9	21 14 16	0.0 -26.3 77.8	159 30 77	65 36 42	-59.1 20.0 -45.5	
MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS	151 65 34	219 68 54	166 74 59	-24.2 8.8 9.3	159 81 20	92 45 44	110 42 32	19.6 -6.7 -27.3	464 213 84	337 162 135	-27.4 -23.9 60.7	
NORTH VANCOUVER  DETACHED ATTACHED APARTMENTS	102 56 128	215 59 165	156 43 112	-27.4 -27.1 -32.1	130 36 123	53 31 97	61 32 74	15.1 3.2 -23.7	332 101 330	176 84 248	-47.0 -16.8 -24.8	
NEW WESTMINSTER DETACHED ATTACHED APARTMENTS	40 17 126	35 11 127	34 14 101	-2.9 27.3 -20.5	25 11 117	17 6 91	14 6 86	-17.6 0.0 -5.5	87 41 282	44 19 277	-49.4 -53.7 -1.8	
PORT MOODY/BELCARRA  DETACHED ATTACHED APARTMENTS	27 27 27	40 22 47	26 21 38	-35.0 -4.5 -19.1	42 17 36	8 20 31	15 15 34	87.5 -25.0 9.7	90 44 103	35 51 101	-61.1 15.9 -1.9	
PORT COQUITLAM  DETACHED ATTACHED APARTMENTS	42 32 63	74 41 74	57 30 58	-23.0 -26.8 -21.6	46 32 42	27 18 53	29 17 46	7.4 -5.6 -13.2	141 105 120	78 51 151	-44.7 -51.4 25.8	
RICHMOND  DETACHED  ATTACHED  APARTMENTS	194 138 248	244 103 198	191 118 199	-21.7 14.6 0.5	194 132 161	79 60 130	61 68 161	-22.8 13.3 23.8	551 310 533	201 199 482	-63.5 -35.8 -9.6	
SUNSHINE COAST  DETACHED ATTACHED APARTMENTS	62 11 12	90 8 14	51 7 9	-43.3 -12.5 -35.7	61 8 5	56 10 10	43 12 5	-23.2 20.0 -50.0	200 16 20	170 34 22	-15.0 112.5 10.0	
SQUAMISH DETACHED ATTACHED APARTMENTS	34 35 15	46 36 25	32 22 22	-30.4 -38.9 -12.0	27 28 19	19 10 13	11 14 10	-42.1 40.0 -23.1	84 59 47	53 37 34	-36.9 -37.3 -27.7	
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	179 62 160	296 68 187	233 54 210	-21.3 -20.6 12.3	149 52 154	62 26 112	65 28 109	4.8 7.7 -2.7	431 137 438	205 78 336	-52.4 -43.1 -23.3	
VANCOUVER WEST DETACHED ATTACHED APARTMENTS	215 93 523	250 86 609	163 91 495	-34.8 5.8 -18.7	163 78 457	60 37 329	78 30 299	30.0 -18.9 -9.1	436 205 1416	199 116 970	-54.4 -43.4 -31.5	
WHISTLER/PEMBERTON DETACHED ATTACHED APARTMENTS	18 26 36	19 22 46	18 43 43	-5.3 95.5 -6.5	22 25 29	24 30 40	15 42 50	-37.5 40.0 25.0	64 100 89	52 110 122	-18.8 10.0 37.1	
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	153 9 29	170 5 31	119 5 17	-30.0 0.0 -45.2	116 9 20	22 2 15	22 2 11	0.0 0.0 -26.7	266 21 58	75 8 44	-71.8 -61.9 -24.1	
GRAND TOTALS DETACHED ATTACHED APARTMENTS	1540 718 1859	2147 688 1950	1596 668 1710	-25.7 -2.9 -12.3	1433 666 1543	661 369 1218	648 403 1178	-2.0 9.2 -3.3	3986 1788 4566	2015 1203 3739	-49.4 -32.7 -18.1	



### Residential Average Sale Prices - January 1977 to October 2016

